

For Immediate Release

19 June 2019

IKE Analyze contract

Entry into a new regional U.S. market

ikeGPS (IKE) advises:

- That it has won a material IKE Analyze contract for approximately \$0.4m.
- The customer is a large national provider of optical communications infrastructure and engineering services, delivering a rollout of fiber for one the largest U.S. cable companies, attaching to the distribution assets of a Fortune 1000 public utility.
- The contract is specific to a single west coast region and is expected to be delivered from Q2 FY20.

IKE CEO, Glenn Milnes, commented, "This contract is another validation of the application and value of IKE Analyze for fiber network deployment. Successful delivery has the potential to result in sales into other U.S. regions with this large tier-1 operator."

Milnes added, "We are winning customers because IKE Analyze enables networks to be deployed faster and with a higher quality data standard. We expect that more major players in the North American market will become significant IKE Analyze customers in the near term."

ENDS

IKE seeks to be the standard for collecting, managing and analysing pole and overhead asset information for electric utilities, communications companies and their engineering service providers.

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